

Abstract

During the last years, the importance of Traffic Safety Culture (TSC) for the improvement of road safety is becoming increasingly recognized. Greece is performing poorly in road safety among the European Union countries. The aim of this study is to present the methodology developed for the investigation of TSC of Greek drivers belonging to different socio-economic units. The methodology includes quantitative surveys among and qualitative interviews with professional drivers, private car and motorcycle drivers, drivers in Athens and on the island of Rhodes. Specially designed survey questionnaires and semi-structured interview guides were developed covering demographics, behavior at individual level and national level, paternalism, enforcement, accident causation and road safety outcomes to shed light on TSC at organizational and local level. The purpose of the qualitative interviews was for interviewees to highlight the main themes and questions in the survey, and to speak openly providing more information than the questionnaires allowed. Emphasis was given to concrete examples, potential influence of other road users on drivers and what affects common ways of driving and behaving in social groups at different levels. Overall, 503 private vehicle drivers and 202 professional HGV and bus drivers were surveyed, and 30 and 20, respectively, were interviewed.

Keywords: Traffic Safety Culture, Greece, Questionnaire Survey, Semi-Structured Interviews, Private Car Drivers, Motorcyclists, Professional Drivers, Athens, Rhodes, Trust Project.

Introduction

The concepts of safety culture has traditionally been applied to organizations. The relationship between **organizational safety culture** and **safety outcomes** is well-documented in meta-analyses of organizational safety including in the road sector.

In order to exploit the full potential of the **safe culture** perspective as a **tool** for developing road safety measures, the concept should be employed to analytical units additional to organizations and particular to **sectors** and **peer-groups**.

Given the potential importance of the safety culture perspective for road safety, it should also be applied to **private drivers-particularly** those belonging to high-risk groups such as young drivers and motorcyclists. However, only a limited number of studies have examined TSC in relation to private drivers.

Professional drivers differ from private drivers in several key respects. First, unless self-employed, professional drivers operate within an **employment relationship** and are part of formal work organizations. Second, professional drivers often face deadlines and customer demands, and studies indicate that perceived **time pressure** and **stress** also affect their traffic safety behavior.

Greece is 4th out of 27 EU countries in terms of the highest numbers of road fatalities per million inhabitants. Research on TSC and its importance for traffic safety is necessary to enhance knowledge about how it can be exploited to increase traffic safety in Greece. This study presents the **methodology developed for the investigation of TSC of Greek drivers belonging to different socio-economic units**.

Traffic Safety Culture (TSC)

TSC is a relatively new analytical concept, and although there are no commonly accepted definitions of TSC, several of the existing definitions include values and attitudes. We define TSC as **shared values and attitudes signifying what is important** (e.g. safety, mobility, respect, politeness), **shared norms** prescribing certain traffic safety behaviors, and thus **shared patterns of behavior** and **shared expectations** regarding the behaviors of others.

Individuals' perceptions of peers' approval or disapproval of a given behavior are typically referred to as **injunctive norms**, whereas perceptions of what peers actually do are known as **descriptive norms**.

Descriptive norms may **shape behavior** by signaling what is considered normal or typical. For example, research on TSC conceptualised as descriptive norms found that these norms predicted individuals' own safety behaviors, which in turn influenced their crash risk.

The used definition of TSC also includes **values** and **attitudes**, as previous studies indicate a relationship between these and traffic safety.

Investigation of TSC among Greek drivers

In an effort to fill the gap in research on TSC of Greek drivers, an empirical study among groups of Greek drivers belonging to different socio-economic units such as:

- professional bus and Heavy Good Vehicles (HGV) drivers
- private drivers of passenger cars and motorcycles
- drivers in Athens (the capital) and Rhodes (Greek island).

The study aimed to explore TSC by:

- comparing safety behaviors of different groups,
- examining factors influencing traffic safety behaviors and
- examining the influence of traffic safety behaviors and other factors (e.g., demographic and work-related variables) on accident involvement

Investigation of TSC among Greek drivers

For each of the examined group of road users a quantitative survey was conducted using a specially developed questionnaire.

Table 1 Summary of quantitative surveys' questionnaires

Main theme	Sub-theme	Bus	HGV	Car	PTW	Athens	Rhodes
Background information	Gender	x	x	x	x	x	x
	Nationality	x	x	x	x	x	x
	Age group	x	x	x	x	x	x
	Driving experience (years)	x	x	x	x	x	x
	Mileage (last 2 years)	x	x	x	x	x	x
	Employment status	x	x	-	-	-	-
	Driving frequency	-	-	x	x	x	x
	Vehicle owner	-	x	-	-	-	-
	No of company employees	x	x	-	-	-	-
	Type of vehicle	x	x	x	x	x	x
	Electric/hybrid vehicle	-	-	x	-	-	-
	Level of education	-	-	x	x	x	x
	Working conditions with safety implications	x	x	-	-	-	-
	Salary arrangement	x	x	-	-	-	-
Work hours arrangement	x	x	-	-	-	-	
Organisational safety culture	Management commitment to safety	x	x	-	-	-	-
	Employee commitment to safety	x	x	-	-	-	-
	Reporting culture and reactions to incident reporting	x	x	-	-	-	-
	Safety training	x	x	-	-	-	-
Safety behaviors	General safety	x	x	-	-	-	-
	Traffic safety behavior (e.g. become angry, sound horn)	x	x	x	x	x	x
Descriptive norms (national level)	Paternalism and traffic safety	x	x	x	x	x	x
	Trust in authorities' work on traffic safety	x	x	x	x	x	x
	Expectations to other road users	x	x	x	x	x	x
Sector traffic safety culture	Sector TSC (e.g. safety level estimation, importance of deadlines, competition)	x	x	-	-	-	-
	Expectations to friends	-	-	x	x	x	x
Peers traffic safety culture	Expectations in my municipality	-	-	x	x	x	x
	Own experience with tourists	-	-	-	-	-	x
Interaction with tourists	Differences of local and tourist drivers	-	-	-	-	-	x
	Safety outcomes (e.g. number of accidents, driving with fatigue, experiencing violence at work)	x	x	x	x	x	x

Recruitment

Private drivers were recruited in **Athens**, and on the island of **Rhodes** based on the assumption that TSC in a geographically closed area can be different from that in the capital.

Professional drivers were recruited from companies fulfilling the following **criteria**:

- Recruited professional drivers employed in companies, not self-employed,
- The majority (>90%) of bus drivers in each company should be of Greek nationality
- Bus: Each company should have 200-400 drivers
- Bus: Each company should have 100-400 vehicles operating from these units,
- Bus: Recruited drivers should be mostly involved in urban traffic in cities with a population between 50.000 and 200.000, but also drive in rural areas.
- HGV: Mixture of drivers involved in long distance transport and distribution transport.

Qualitative surveys

Personal semi-structured interviews with drivers from all the examined groups were conducted so as to invite interviewees to present their views on and illustrate the themes and questions in the quantitative survey with concrete examples.

An **interview guide** was prepared for each group of drivers containing the same questions as the respective survey questionnaire plus some additional "bridge" relevant questions to facilitate the flow of the discussion.

Sample characteristics

Table 2 Summary of respondents per individual group of drivers

Driver category	Survey respondents	In-depth interviews
Bus	102	10
HGV	100	10
Private car (Athens)	201	9
Private car (Rhodes)	101	7
Motorcycle (Athens)	120	6
Motorcycle (Rhodes)	81	8
Total	705	50

- The proportion of **male** respondents was higher among motorcycle riders, and across modes.
- **Age** distribution varied by location, with a smaller share of respondents over 46 years old in Rhodes compared to Athens.
- **Driving frequency** was high in both regions, with 77% of respondents in Rhodes and 76% in Athens reporting driving daily.
- **Educational attainment** differed slightly between groups: 54% of car drivers and 48% of motorcyclists had completed at least 3–4 years of university or college.
- About half of the **bus** drivers **operated** local routes, while the other half drove long-distance. The majority were between 46 and 55 years old. In terms of experience, 40% had more than 20 years of professional driving, while 65% had at least 16 years.
- Most **HGV** drivers primarily **operated** long-distance routes (52%), followed by combining long-distance and distribution driving (24%).
- Among private car drivers, 90% drove **passenger cars**. A small proportion reported usually driving an electric or hybrid car—5% in Rhodes and 3% in Athens.
- The three most common **motorcycle types** in Greece were scooters (55%), classic motorcycles (21%), and other types (8%). In terms of engine capacity, 77% of riders reported owning motorcycles of up to 500 ccm.
- With respect to **accident involvement** over the past two years, 17% of car drivers and 23% of motorcyclists reported being involved in at least one accident resulting in property damage, personal injury, or fatality.

Discussion

For this study, TSC is defined as shared norms that prescribe certain traffic safety behaviors, shared expectations regarding the behavior of others, and shared values and attitudes. Aside from the inclusion of values and attitudes, this definition aligns with the operationalization of TSC as descriptive norms. **Future definitions** of TSC may also incorporate additional elements.

When TSC is operationalised as descriptive norms, the mechanism linking shared norms and expectations to safety behaviors can be understood as "subtle social pressures" or as informal rules that create pressure to conform. Importantly, our perception of how others behave may be amplified by **false consensus bias**, whereby individuals overestimate the prevalence of risky behavior among peers to legitimise their own actions. One way to tackle this argument is to also measure the contribution of peer group TSC as descriptive norms and compare it to national RSC.

A limitation of the study is that the main variables were measured by means of a **relatively small number of questions**, some of which are narrow in scope. The main reason for this is the relatively high number of variables due to the broad scope of the study. Therefore, a limited number of items measuring each of the main variables was selected to avoid a very long questionnaire. Chosen items have been found to be important in previous research.

Another limitation is that the study is collecting self-reported data, which could be influenced by respondents' memory, truthfulness, and social or psychological biases that may influence reporting.

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